July 24, 2015

Project Plan for the Creation of Tax Incremental District No. 4 ("60th Street/Layton Avenue project")

Organizational Joint Review Board Meeting Held: July 23, 2015
Public Hearing Held: July 23, 2015
Adoption by CDA: July 23, 2015
Adoption by Common Council: August 11, 2015
Approval by the Joint Review Board: Scheduled for: August 18, 2015
Tax Incremental District No. 4 Creation
Project Plan

City of Greenfield Officials

Common Council

Michael Neitzke                  Mayor
Linda Lubotsky                   Council Member
Bruce Bailey                     Council Member
Karl Kastner                     Council Member
Pamela Akers                     Council Member
Shirley Saryan                   Council Member

City Staff

Jennifer Goergen                 City Clerk
Richard Sokol                    Neighborhood Services Director
Charles Erickson                 Community Development Manager
Roger Pyzyk                      City Attorney
Paula Schafer                    City Finance Director

CDA

Ald. Bruce Bailey & Ald. Karl Kastner
Jim Podewils, Chr.
Troy Chownace
Jim Hodson

Steve Pietroske
Robert Selin
Don Carlson, Alt.
Ben Rucka, Alt.

Joint Review Board

Karl Kastner                     City Representative
David Dialdini                   Milwaukee County
Mark Felsheim                    Milwaukee Area Technical College District
Amy Kohl                         Greenfield School District
Denise Collins                   Public Member
# Table of Contents

EXECUTIVE SUMMARY .................................................................................................................. 4

TYPE AND GENERAL DESCRIPTION OF DISTRICT ........................................................................ 6

MAP OF PROPOSED DISTRICT BOUNDARY ....................................................................................... 8

MAP SHOWING EXISTING USES AND CONDITIONS ........................................................................ 9

PRELIMINARY PARCEL LIST AND ANALYSIS ................................................................................. 10

EQUALIZED VALUE TEST ................................................................................................................. 11

STATEMENT OF KIND, NUMBER AND LOCATION OF PROPOSED PUBLIC WORKS AND OTHER
PROJECTS ......................................................................................................................................... 12

MAPS SHOWING PROPOSED IMPROVEMENTS AND USES ............................................................. 17

DETAILED LIST OF PROJECT COSTS .................................................................................................. 19

ECONOMIC FEASIBILITY STUDY, FINANCING METHODS, AND THE TIME WHEN COSTS OR
MONETARY OBLIGATIONS RELATED ARE TO BE INCURRED .......................................................... 21

ANNEXED PROPERTY ....................................................................................................................... 28

ESTIMATE OF PROPERTY TO BE DEVOTED TO RETAIL BUSINESS ............................................... 28

PROPOSED ZONING ORDINANCE CHANGES ..................................................................................... 28

PROPOSED CHANGES IN MASTER PLAN, MAP, BUILDING CODES AND CITY OF GREENFIELD
ORDINANCES ..................................................................................................................................... 28

RELOCATION ...................................................................................................................................... 28

ORDERLY DEVELOPMENT AND/OR REDEVELOPMENT OF THE CITY OF GREENFIELD .......... 29

LIST OF ESTIMATED NON-PROJECT COSTS ...................................................................................... 29

OPINION OF ATTORNEY FOR THE CITY OF GREENFIELD ADVISING WHETHER THE PLAN IS
COMPLETE AND COMPLIES WITH WISCONSIN STATUTES 66.1105 ............................................. 30

CALCULATION OF THE SHARE OF PROJECTED TAX INCREMENTS ESTIMATED TO BE PAID BY
THE OWNERS OF PROPERTY IN THE OVERLYING TAXING JURISDICTIONS .................................. 31
SECTION 1: Executive Summary

Description of District

Type of District, Size and Location
Tax Incremental District (“TID”) No. 4 (the “TID” or “District”) is proposed to be created by the City of Greenfield (“City”) as a mixed-use district. A map of the proposed District boundaries is located in Section 3 of this plan.

Estimated Total Project Expenditures.
The City anticipates making total project expenditures of approximately $4,525,000 to undertake the projects listed in this Project Plan. The City anticipates completing the projects in two phases. The Expenditure Period of this District is 15 years from the date of adoption of the authorizing Resolution of the Common Council (the “Creation Resolution”). The projects to be undertaken pursuant to this Project Plan are expected to be financed with General Obligation debt and Municipal Revenue Obligations issued by the City, however, the City may use other alternative financing methods which may provide overall lower costs of financing, preserve debt capacity, mitigate risk to the City, or provide other advantages as determined by the Common Council. A discussion and listing of other possible financing mechanisms, as well as a summary of total project financing, is located in Section 10 of this plan.

Economic Development
As a result of the creation of this District, the City projects that additional land and improvements value of approximately $24.2 Million will be created as a result of new development, redevelopment, and appreciation in the value of existing properties. This additional value will be a result of the improvements made and projects undertaken within the District. A table detailing assumptions as to the timing of new development and redevelopment and associated values is located in Section 10 of this Plan. In addition, creation of the District is expected to result in other economic benefits as detailed in the Summary of Findings hereafter.

Expected Termination of District
Based on the Economic Feasibility Study located in Section 10 of this plan, this District would be expected to generate sufficient tax increments to recover all project costs by the budget year 2028; 7 years earlier than the 20 year maximum life of this District.

Summary of Findings
As required by Wisconsin Statutes Section 66.1105, and as documented in this Project Plan and the exhibits contained and referenced herein, the following findings are made:

1. That “but for” the creation of this District, the development projected to occur as detailed in this Project Plan: 1) would not occur; or 2) would not occur in the manner, at the values, or within the timeframe desired by the City. In making this determination, the City has considered the following information:
Some of the sites proposed for development and/or redevelopment have remained underutilized for several years due to lack of adequate infrastructure, environmental contamination, bad soils requiring extraordinary work for footings and foundation and obsolete platting. Given that the sites have not developed as would have been expected under normal market conditions, it is the judgment of the City that the use of Tax Incremental Financing ("TIF") will be required to provide the necessary infrastructure and inducements to encourage development on the sites consistent with that desired by the City.

In order to make the areas included within the District suitable for development and/or redevelopment and to provide for safe and adequate transportation of the added traffic flow as a result of the development, the City will need to make a substantial investment to pay for the costs of: road resurfacing, streetscape items, street lighting, intersection improvements, driveway access to existing facilities, possible right-of-way and easement acquisition, site preparation, and installation of utilities; development incentive payments, façade, grants and loans, and other associated costs. Due to the extensive initial investment in public infrastructure and/or rehabilitation that is required in order to allow development and/or redevelopment to occur, the City has determined that development and/or redevelopment of the area will not occur solely as a result of private investment. Accordingly, the City finds that absent the use of TIF, development and/or redevelopment of the area is unlikely to occur.

2. The economic benefits of the Tax Incremental District, as measured by increased employment, business and personal income, and property value, are sufficient to compensate for the cost of the improvements. In making this determination, the City has considered the following information:

- As demonstrated in the Economic Feasibility Section of this Project Plan, the tax increments projected to be collected are more than sufficient to pay for the proposed project costs. On this basis alone, the finding is supported.

- The development expected to occur is likely to generate approximately 200-300 jobs over the life of the District, with an average wage of between $8 and $15 (source: Richard Soko, City of Greenfield).

3. The benefits of the proposal outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions.

- If approved, the District’s creation would become effective for valuation purposes as of January 1, 2015. As of this date, the values of all existing development would be frozen and the property taxes collected on this base value would continue to be distributed amongst the various taxing entities as they currently are now. Taxes levied on any additional value established within the District due to new construction, renovation or appreciation of property values occurring after January 1, 2015 would be collected by the TID and used to repay the costs of TIF-eligible projects undertaken within the District.

- Since the development expected to occur is unlikely to take place or in the same manner without the use of TIF (see Finding #1) and since the District will generate economic benefits that are more than sufficient to compensate for the cost of the improvements (see Finding #2), the City reasonably concludes that the overall benefits of the District outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions. It is further
concluded that since the “but for” test is satisfied, there would, in fact, be no foregone tax increments to be paid in the event the District is not created. As required by Section 66.1105(4)(i)4., a calculation of the share of projected tax increments estimated to be paid by the owners of property in the overlying taxing jurisdictions has been made and can be found in Appendix A of this plan.

4. Not less than 50% by area of the real property within the District is suitable for a combination of commercial and residential uses, defined as “mixed-use development” within the meaning of Wisconsin Statutes Section 66.1105(2)(cm). Lands proposed for newly platted residential development comprise approximately 19% by area of the real property within the District. Any project costs related to newly platted residential development are eligible expenditures based on the finding that the development has a residential housing density of at least 3 units per acre as defined in Wisconsin Statutes Section 66.1105(2)(f)3.a.

5. Based upon the findings, as stated above, the District is declared to be a mixed-use District based on the identification and classification of the property included within the District.

6. The project costs relate directly to promoting mixed-use development in the District consistent with the purpose for which the District is created.

7. The improvement of such area is likely to enhance significantly the value of substantially all of the other real property in the District.

8. The equalized value of taxable property of the District, plus the value increment of all existing tax incremental districts within the City, does not exceed 12% of the total equalized value of taxable property within the City.

9. The City estimates that at least 50% or more of the territory within the District will be devoted to retail business at the end of the District’s maximum expenditure period, pursuant to Wisconsin Statutes Sections 66.1105(5)(b) and 66.1105(6)(am)1.

10. The Project Plan for the District in the City is feasible, and is in conformity with the master plan of the City.

SECTION 2:
Type and General Description of District

The District is being created by the City under the authority provided by Wisconsin Statutes Section 66.1105. The District is created as a “Mixed Use District” based upon a finding that at least 50%, by area, of the real property within the District is suitable for a combination of, commercial and residential uses as defined within the meaning of Wisconsin Statutes Section 66.1105(2)(cm) (See Section 5 of this plan for a breakdown of District parcels by class and calculation of compliance with the 50% test). Lands proposed for newly platted residential development comprise approximately 19% of the area of the District. To the extent that project costs will be incurred by the City for newly platted residential development, the residential development will have a density of at least 3 units per acre as defined in Wisconsin Statutes Section 66.1105(2)(f)3.a.
A map depicting the boundaries of the District is found in Section 3 of this Plan. A map depicting the proposed uses of the District is found in Section 8 of this plan. The City intends that TIF will be used to assure that a combination of private, commercial and residential development occurs within the District consistent with the City’s development objectives. This will be accomplished by installing public improvements and making necessary related expenditures to induce and promote development within the District. The goal is to increase the tax base and to provide for and preserve employment opportunities within the City. The project costs included in the Plan relate directly to promoting mixed-use development in the District consistent with the purpose for which the District is created.

Based upon the findings, as stated within this Plan, the District is declared to be a mixed-use District based on the identification and classification of the property included within the district.
SECTION 3:  
Map of Proposed District Boundary
SECTION 4: Map Showing Existing Uses and Conditions
<table>
<thead>
<tr>
<th>Map Ref.</th>
<th>Parcel Number</th>
<th>Street Address</th>
<th>Owner</th>
<th>Assessment Information</th>
<th>Equalized Value</th>
<th>District Classification</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>24</td>
<td>200936002</td>
<td>W Layton Ave</td>
<td>Michael J. Landry</td>
<td>1490 0 1100</td>
<td>1,310</td>
<td>99.00% 108 108 0</td>
<td>983,257</td>
</tr>
<tr>
<td>24</td>
<td>200936003</td>
<td>W Layton Ave</td>
<td>William G. Fechtmeyer</td>
<td>2220 0 2220</td>
<td>2,220</td>
<td>99.00% 108 108 0</td>
<td>65,380</td>
</tr>
<tr>
<td>24</td>
<td>200936004</td>
<td>W Layton Ave</td>
<td>Maynard Wagner</td>
<td>2020 0 2020</td>
<td>2,020</td>
<td>99.00% 108 108 0</td>
<td>91,770</td>
</tr>
<tr>
<td>25</td>
<td>200936007</td>
<td>W Layton Ave</td>
<td>Leonard T &amp; Dorita J Woloszyk Jt Rev Trust</td>
<td>127400 0 127400</td>
<td>127,400</td>
<td>99.00% 108 108 0</td>
<td>550,000</td>
</tr>
<tr>
<td>26</td>
<td>200936008</td>
<td>W Layton Ave</td>
<td>The Pines Of Greenfield LLC</td>
<td>3220 0 3220</td>
<td>3,220</td>
<td>99.00% 108 108 0</td>
<td>550,000</td>
</tr>
<tr>
<td>26</td>
<td>200936009</td>
<td>W Layton Ave</td>
<td>DJ's Land &amp; Co LLC</td>
<td>3220 0 3220</td>
<td>3,220</td>
<td>99.00% 108 108 0</td>
<td>550,000</td>
</tr>
<tr>
<td>26</td>
<td>200936010</td>
<td>W Layton Ave</td>
<td>GGG Layton, LLC</td>
<td>3220 0 3220</td>
<td>3,220</td>
<td>99.00% 108 108 0</td>
<td>550,000</td>
</tr>
<tr>
<td>26</td>
<td>200936011</td>
<td>W Layton Ave</td>
<td>City of Greenfield</td>
<td>3220 0 3220</td>
<td>3,220</td>
<td>99.00% 108 108 0</td>
<td>550,000</td>
</tr>
</tbody>
</table>

**Total Average:** 78.5
SECTION 6: Equalized Value Test

The following calculations demonstrate that the City is in compliance with Wisconsin Statutes Section.66.1105(4)(gm)4.c., which requires that the equalized value of the taxable property in the proposed District, plus the value increment of all existing tax incremental districts, does not exceed 12% of the total equalized value of taxable property within the City.

The equalized value of the increment of existing tax incremental districts within the City, plus the base value of the proposed District, totals $35,222,246. This value is less than the maximum of $331,181,340 in equalized value that is permitted for the City of Greenfield. The City is therefore in compliance with the statutory equalized valuation test and may proceed with creation of this District.

| City of Greenfield, Wisconsin |
| Tax Increment District # 4 (Meijer Store - 60th & Layton Project) |
| Valuation Test Compliance Calculation |

| Creation Date | 7/21/2015 |
| Valuation Data Currently Available 2014 |
| Total EV (TID In) | 2,759,844,500 |
| 12% Test | 331,181,340 |
| Increment of Existing TIDs |
| TID #2 | 9,968,900 | 0 | 9,968,900 |
| TID #3 | 0 | 0 | 0 |
| Total Existing Increment | 9,968,900 |
| Projected Base of New or Amended District | 25,253,346 |
| Total Value Subject to 12% Test | 35,222,246 |
| Compliance | PASS |

Version 1
SECTION 7:
Statement of Kind, Number and Location of Proposed
Public Works and Other Projects

The following is a list of public works and other TIF-eligible projects that the City expects to implement in conjunction with this District. Any costs necessary or convenient to the creation of the District or directly or indirectly related to the public works and other projects are considered "Project Costs" and eligible to be paid with tax increment revenues of the District.

Property, Right-of-Way and Easement Acquisition

Property Acquisition for Development and/or Redevelopment
In order to promote and facilitate development and/or redevelopment the City may acquire property within the District. The cost of property acquired, and any costs associated with the transaction, are eligible Project Costs. Following acquisition, other Project Costs within the categories detailed in this Section may be incurred in order to make the property suitable for development and/or redevelopment. Any revenue received by the City from the sale of property acquired pursuant to the execution of this Plan will be used to reduce the total project costs of the District. If total Project Costs incurred by the City to acquire property and make it suitable for development and/or redevelopment exceed the revenues or other consideration received from the sale or lease of that property, the net amount shall be considered “real property assembly costs” as defined in Wisconsin Statutes Section 66.1105(2)(f)1.c., and subject to recovery as an eligible Project Cost.

Acquisition of Rights-of-Way
The City may need to acquire property to allow for installation of streets, driveways, sidewalks, utilities, stormwater management practices and other public infrastructure. Costs incurred by the City to identify, negotiate and acquire rights-of-way are eligible Project Costs.

Acquisition of Easements
The City may need to acquire temporary or permanent easements to allow for installation and maintenance of streets, driveways, sidewalks, utilities, stormwater management practices and other public infrastructure. Costs incurred by the City to identify, negotiate and acquire easement rights are eligible Project Costs.

Relocation Costs
If relocation expenses are incurred in conjunction with the acquisition of property, those expenses are eligible Project Costs. These costs may include, but are not limited to: preparation of a relocation plan; allocations of staff time; legal fees; publication of notices; obtaining appraisals; and payment of relocation benefits as required by Wisconsin Statutes Sections 32.19 and 32.195.

Site Preparation Activities

Environmental Audits and Remediation
Phase I and Phase I environmental studies have been performed within the proposed District. If it becomes necessary to conduct additional environmental evaluation of any land or improvement within the District, any cost incurred by the City related to environmental audits, testing, and remediations are eligible Project Costs.
Demolition
In order to make sites suitable for development and/or redevelopment, the City may incur costs related to demolition and removal of structures or other land improvements, to include abandonment of wells or other existing utility services.

Site Grading
Land within the District may require grading to make it suitable for development and/or redevelopment, to provide access, and to control stormwater runoff. The City may need to remove and dispose of excess material, or bring in fill material to provide for proper site elevations. Expenses incurred by the City for site grading are eligible Project Costs.

Utilities

Sanitary Sewer System Improvements
There may be inadequate sanitary sewer facilities serving areas of the District along the streets requiring improvements. To allow development and/or redevelopment to occur, the City may need to construct, alter, rebuild or expand sanitary sewer infrastructure within the District. Eligible Project Costs include, but are not limited to, construction, alteration, rebuilding or expansion of: collection mains; manholes and cleanouts; service laterals; force mains; interceptor sewers; and all related appurtenances. To the extent sanitary sewer projects undertaken within the District provide direct benefit to land outside of the District, the City will make an allocation of costs based on such benefit. Those costs corresponding to the benefit allocated to land within the District, and necessitated by the implementation of the Project Plan, are eligible Project Costs. Implementation of the Project Plan may also require that the City construct, alter, rebuild or expand sanitary sewer infrastructure located outside of the District. That portion of the costs of sanitary sewer system projects undertaken outside the District which are necessitated by the implementation of the Project Plan are eligible Project Costs.

Water System Improvements
There may be inadequate water distribution facilities serving areas of the District along the streets requiring improvements. To allow development and/or redevelopment to occur, the City may need to construct, alter, rebuild or expand water system infrastructure within the District. Eligible Project Costs include, but are not limited to, construction, alteration, rebuilding or expansion of: distribution mains; manholes and valves; hydrants; service laterals; and all related appurtenances. To the extent water system projects undertaken within the District provide direct benefit to land outside of the District, the City will make an allocation of costs based on such benefit. Those costs corresponding to the benefit allocated to land within the District, and necessitated by the implementation of the Project Plan, are eligible Project Costs. Implementation of the Project Plan may also require that the City construct, alter, rebuild or expand water system infrastructure located outside of the District. That portion of the costs of water system projects undertaken outside the District which are necessitated by the implementation of the Project Plan are eligible Project Costs.

Stormwater Management System Improvements
Development and/or redevelopment within the District will cause stormwater runoff and pollution. To manage this stormwater runoff, the City may need to construct, alter, rebuild or expand stormwater management infrastructure within the District. Eligible Project Costs include, but are not limited to, construction, alteration, rebuilding or expansion of: stormwater collection mains; inlets, manholes and valves; service laterals; ditches; and infiltration, filtration and detention Best Management Practices (BMP’s). To the extent stormwater management system projects undertaken within the District provide direct benefit to land outside of the District, the City will make an allocation of costs based on such benefit.
benefit. Those costs corresponding to the benefit allocated to land within the District, and necessitated by the implementation of the Project Plan, are eligible Project Costs. Implementation of the Project Plan may also require that the City construct, alter, rebuild or expand stormwater management infrastructure located outside of the District. That portion of the costs of stormwater management system projects undertaken outside the District which are necessitated by the implementation of the Project Plan are eligible Project Costs.

**Electric Service**
In order to create sites suitable for development and/or redevelopment, the City may incur costs to provide, relocate or upgrade electric services. Relocation may require abandonment and removal of existing poles or towers, installation of new poles or towers, or burying of overhead electric lines. Costs incurred by the City to undertake this work are eligible Project Costs.

**Gas Service**
In order to create sites suitable for development and/or redevelopment, the City may incur costs to provide, relocate or upgrade gas mains and services. Costs incurred by the City to undertake this work are eligible Project Costs.

**Communications Infrastructure**
In order to create sites suitable for development and/or redevelopment, the City may incur costs to provide, relocate or upgrade infrastructure required for voice and data communications, including, but not limited to: telephone lines, cable lines and fiber optic cable. Costs incurred by the City to undertake this work are eligible Project Costs.

**Streets and Streetscape**

**Street Improvements**
There are inadequate street improvements serving areas of the District. To allow development and/or redevelopment to occur, the City will need to construct and/or reconstruct streets, highways, alleys, access drives and parking areas. Eligible Project Costs include, but are not limited to: excavation; removal or placement of fill; construction of road base; asphalt or concrete paving or repaving; installation of curb and gutter; installation of sidewalks and bicycle lanes; installation of culverts, utility relocation, to include burying overhead utility lines; street lighting; installation of traffic control signage and traffic signals; pavement marking; right-of-way restoration; installation of retaining walls; and installation of fences, berms, and landscaping.

**Streetscaping and Landscaping**
In order to attract development and/or redevelopment consistent with the objectives of this Plan, the City will install amenities to enhance development sites, rights-of-way and other public spaces. These amenities include, but are not limited to: landscaping; lighting of streets, sidewalks, parking areas and public areas; installation of planters, benches, clocks, tree rings, trash receptacles and similar items; and installation of brick or other decorative walks, terraces and street crossings. These and any other similar amenities installed by the City are eligible Project Costs.

**CDA Type Activities**

**Contribution to Community Development**
As provided for in Wisconsin Statutes Sections 66.1105(2)(f)1.h and 66.1333(13), the City may provide funds to its CDA to be used for administration, planning operations, and capital costs, including but not limited to real property acquisition, related to the purposes for which it was established in furtherance of
any redevelopment or urban renewal project. Funds provided to the CDA for this purpose are eligible Project Costs.

Revolving Loan/Grant Program
To encourage private redevelopment consistent with the objectives of this Plan, the City, through its CDA, may provide loans and/or matching grants to eligible property owners in the District. Loan and/or matching grant recipients will be required to sign an agreement specifying the nature of the property improvements to be made. Eligible improvements will be those that are likely to improve the value of the property, enhance the visual appearance of the property and surrounding area, correct safety deficiencies, or as otherwise specified by the CDA in the program manual. Any funds returned to the CDA from the repayment of loans made are not considered revenues to the District, and will not be used to offset District Project Costs. Instead, these funds may be placed into a revolving loan fund and will continue to be used for the program purposes stated above. Any funds provided to the CDA for purposes of implementing this program are considered eligible Project Costs.

Miscellaneous

Cash Grants (Development Incentives)
The City may enter into agreements with property owners, lessees, or developers of land located within the District for the purpose of sharing costs to encourage the desired kind of improvements and assure tax base is generated sufficient to recover project costs. No cash grants will be provided until the City executes a developer agreement with the recipient of the cash grant. Any payments of cash grants made by the City are eligible Project Costs. Pay as You Go Bond financing is the City preferred method of providing development incentives.

Projects Outside the Tax Increment District
Pursuant to Wisconsin Statutes Section 66.1105(2)(f)1.n, the City may undertake projects within territory located within one-half mile of the boundary of the District provided that: 1) the project area is located within the City’s corporate boundaries and 2) the projects are approved by the Joint Review Board. The cost of projects completed outside the District pursuant to this section are eligible project costs, and may include any project cost that would otherwise be eligible if undertaken within the District. The City intends to make the following project cost expenditures outside the District: Street resurfacing, pedestrian paths and trailblazing signs.

Professional Service and Organizational Costs
The costs of professional services rendered, and other costs incurred, in relation to the creation, administration and termination of the District, and the undertaking of the projects contained within this Plan, are eligible Project Costs. Professional services include, but are not limited to: architectural; environmental; planning; engineering; legal; audit; financial; and the costs of informing the public with respect to the creation of the District and the implementation of the Plan.

Administrative Costs
The City may charge to the District as eligible Project Costs reasonable allocations of administrative costs, including, but not limited to, employee salaries. Costs allocated will bear a direct connection to the time spent by City employees in connection with the implementation of the Plan.

Financing Costs
Interest expense, debt issuance expenses, redemption premiums, and any other fees and costs incurred in conjunction with obtaining financing for projects undertaken under this Plan are eligible Project Costs.
With all projects the costs of engineering, design, survey, inspection, materials, construction, restoring property to its original condition, apparatus necessary for public works, legal and other consultant fees, testing, environmental studies, permits, updating City ordinances and plans, judgments or claims for damages and other expenses are included as Project Costs.

In the event any of the public works project expenditures are not reimbursable out of the special TIF fund under Wisconsin Statutes Section 66.1105, in the written opinion of counsel retained by the City for such purpose or a court of record so rules in a final order, then such project or projects shall be deleted herefrom and the remainder of the projects hereunder shall be deemed the entirety of the projects for purposes of this Project Plan.

**The City reserves the right to implement only those projects that remain viable as the Plan period proceeds.**

Project Costs are any expenditure made, estimated to be made, or monetary obligations incurred or estimated to be incurred, by the City and as outlined in this Plan. Project Costs will be diminished by any income, special assessments or other revenues, including user fees or charges. To the extent the costs benefit the municipality outside the District, a proportionate share of the cost is not a Project Cost. Costs identified in this Plan are preliminary estimates made prior to design considerations and are subject to change after planning is completed. Prorations of costs in the Plan are also estimates and subject to change based upon implementation, future assessment policies and user fee adjustments.
SECTION 8: Maps Showing Proposed Improvements and Uses
SECTION 9:
Detailed List of Project Costs

All costs are based on 2015 prices and are preliminary estimates. The City reserves the right to increase these costs to reflect inflationary increases and other uncontrollable circumstances between 2015 and the time of construction. However, for increases in excess of 25% over the cost of inflation of total project costs, the City would pursue an amendment to the Plan in accordance with the amendment procedures specified in Wisconsin Statutes Section 66.1105(4)(h), which include review by the Joint Review Board. The City also reserves the right to increase certain project costs to the extent others are reduced or not implemented, without amending the Plan. The tax increment allocation is preliminary and is subject to adjustment based upon the implementation of the Plan.

This Plan is not meant to be a budget nor an appropriation of funds for specific projects, but a framework within which to manage projects. All costs included in the Plan are estimates based on best information available. The City retains the right to delete projects or change the scope and/or timing of projects implemented as they are individually authorized by the Common Council, without amending the Plan.
## Proposed TIF Project Cost Estimates

### City of Greenfield, Wisconsin

#### Tax Increment District #4 (Meijer Store - 60th & Layton Project)

**Estimated Project List**

<table>
<thead>
<tr>
<th>Project ID</th>
<th>Project Name/Type</th>
<th>Phase I 2015</th>
<th>Phase II 2016</th>
<th>Total [Note 1]</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Layton Ave resurfacing</td>
<td>800,000</td>
<td>800,000</td>
<td>1,600,000</td>
</tr>
<tr>
<td>2</td>
<td>60th St resurfacing</td>
<td>600,000</td>
<td>600,000</td>
<td>1,200,000</td>
</tr>
<tr>
<td>3</td>
<td>Driveway</td>
<td>800,000</td>
<td>200,000</td>
<td>1,000,000</td>
</tr>
<tr>
<td>4</td>
<td>Traffic signal at 57th/Layton</td>
<td>800,000</td>
<td>200,000</td>
<td>1,000,000</td>
</tr>
<tr>
<td>5</td>
<td>Streetscaping</td>
<td>600,000</td>
<td>600,000</td>
<td>1,200,000</td>
</tr>
<tr>
<td>6</td>
<td>Street lighting</td>
<td>400,000</td>
<td>850,000</td>
<td>1,250,000</td>
</tr>
<tr>
<td>7</td>
<td>Const inspection, design contingency</td>
<td>800,000</td>
<td>25,000</td>
<td>825,000</td>
</tr>
<tr>
<td>8</td>
<td>TIF Creation &amp; Administration</td>
<td>250,000</td>
<td>250,000</td>
<td>500,000</td>
</tr>
<tr>
<td>9</td>
<td>Development Incentives</td>
<td>250,000</td>
<td>250,000</td>
<td>500,000</td>
</tr>
</tbody>
</table>

**Total Projects:**

- **Phase I 2015:** $4,275,000
- **Phase II 2016:** $250,000
- **Total:** $4,525,000

### Notes:

**Note 1**: Project costs are estimates and are subject to modification.

**Project Costs provided by City Staff**

---

City of Greenfield, Wisconsin

Project Plan TID No. 4 Creation
Submitted by Ehlers

Page 20

City of Greenfield
July 24, 2015
SECTION 10: Economic Feasibility Study, Financing Methods, and the Time When Costs or Monetary Obligations Related are to be Incurred

The information and exhibits contained within this Section demonstrate that the proposed District is economically feasible insofar as:

- The City has available to it the means to secure the necessary financing required to accomplish the projects contained within this Plan. A listing of “Available Financing Methods” follows.

- The City expects to complete the projects in one or multiple phases, and can adjust the timing of implementation as needed to coincide with the pace of private development and/or redevelopment. A discussion of the phasing and projected timeline for project completion is discussed under “Plan Implementation” within this Section. A table identifying the financing method for each phase and the time at which that financing is expected to be incurred is included.

- The development anticipated to occur as a result of the implementation of this Plan will generate sufficient tax increments to pay for the cost of the projects. Within this Section are tables identifying: 1) the development and/or redevelopment expected to occur, 2) a projection of tax increments to be collected resulting from that development and/or redevelopment and other economic growth within the District, and 3) a cash flow model demonstrating that the projected tax increment collections and all other revenues available to the District will be sufficient to pay all Project Costs.

Available Financing Methods

Implementation of this Plan may require that the City issue debt obligations to provide direct or indirect financing for the Projects to be undertaken. The following is a list of the types of obligations the City may choose to utilize.

General Obligation (G.O.) Bonds or Notes
The City may issue G.O. Bonds or Notes to finance the cost of projects included within this Plan. The Wisconsin State Constitution limits the principal amount of G.O. debt that the community may have outstanding at any point in time to an amount not greater than five percent of its total equalized value (TID IN). As of the date of this plan, the City has a G.O. debt limit of $137,992,225, of which $101,051,749 is currently unused and could be made available to finance Project Costs.

Bonds Issued to Developers (“Pay as You Go” Financing)
The City may issue a bond or other obligation to one or more developers who provide financing for projects included in this Plan. Repayment of the amounts due to the developer under the bonds or other obligations are limited to an agreed percentage of the available annual tax increments collected that result from the improvements made by the developer. To the extent the tax increments collected are insufficient to make annual payments, or to repay the entire obligation over the life of the District, the City’s
obligation is limited to not more than the agreed percentage of the actual increments collected. Bonds or other obligations issued to developers in this fashion are not general obligations of the City and, therefore, do not count against the City’s statutory borrowing capacity.

Tax Increment Revenue Bonds
The City has the authority to issue revenue bonds secured by the tax increments to be collected. These bonds may be issued directly by the City, or as a form of lease revenue bond by a Community Development Authority (CDA). Tax Increment Revenue Bonds and Lease Revenue Bonds are not general obligations of the City and therefore do not count against the City’s statutory borrowing capacity. To the extent tax increments collected are insufficient to meet the annual debt service requirements of the revenue bonds, the City may be subject to either a permissive or mandatory requirement to appropriate on an annual basis a sum equal to the actual or projected shortfall.

Utility Revenue Bonds
The City can issue revenue bonds to be repaid from revenues of the its various systems, including revenues paid by the City that represent service of the system to the City. There is neither a statutory nor constitutional limitation on the amount of revenue bonds that can be issued, however, water rates are controlled by the Wisconsin Public Service Commission and the City must demonstrate to bond purchasers its ability to repay revenue debt with the assigned rates. To the extent the City utilizes utility revenues other than tax increments to repay a portion of the bonds, the City must reduce the total eligible Project Costs in an equal amount.

Special Assessment “B” Bonds
The City has the ability to levy special assessments against benefited properties to pay part of the costs for street, curb, gutter, sewer, water, storm sewers and other infrastructure. In the event the City determines that special assessments are appropriate, the City can issue Special Assessment B bonds pledging revenues from special assessment installments to the extent assessment payments are outstanding. These bonds are not counted against the City's statutory borrowing capacity. If special assessments are levied, the City must reduce the total eligible Project Costs under this Plan in an amount equal to the total collected.

Plan Implementation
Projects identified will provide the necessary anticipated governmental services to the area. A reasonable and orderly sequence is outlined on the following page. However, public debt and expenditures should be made at the pace private development and/or redevelopment occurs to assure increment is sufficient to cover expenses.

It is anticipated developer agreements between the City and property owners will be in place prior to major public expenditures. These agreements can provide for development guarantees or a payment in lieu of development. To further assure contract enforcement, these agreements might include levying of special assessments against benefited properties.

The order in which public improvements are made should be adjusted in accordance with development and execution of developer agreements. The City reserves the right to alter the implementation of this Plan to accomplish this objective.

Interest rates projected are based on current market conditions. Municipal interest rates are subject to constantly changing market conditions. In addition, other factors such as the loss of tax-exempt status of municipal bonds or broadening the purpose of future tax-exempt bonds would affect market conditions.
Actual interest expense will be determined once the methods of financing have been approved and securities or other obligations are issued.

If financing as outlined in this Plan proves unworkable, the City reserves the right to use alternate financing solutions for the projects as they are implemented.
Implementation and Financing Timeline

City of Greenfield, Wisconsin
Tax Increment District # 4 (Meijer Store - 60th & Layton Project)
Estimated Financing Plan

<table>
<thead>
<tr>
<th>Projects</th>
<th>2015</th>
<th>2016</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phase I</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td></td>
</tr>
<tr>
<td>Phase II</td>
<td></td>
<td>250,000</td>
<td>250,000</td>
</tr>
<tr>
<td>Total Project</td>
<td>4,275,000</td>
<td>250,000</td>
<td>4,525,000</td>
</tr>
</tbody>
</table>

Estimated Finance Related Expenses
- Financial Advisor: 25,500
- Bond Counsel: 10,000
- Rating Agency Fee: 11,000
- Paying Agent: 675
- Underwriter Discount: 12.50
- Debt Service Reserve: 56,250
- Capitalized Interest: 0

Total Financing Required: 4,500,469

Estimated Interest: 0.15% (3,206) 0.00% 0

Assumed spend down (months): 6 0

Rounding: 2,738 0

Net Issue Size: 4,500,000 250,000 4,750,000

Notes:

Version 1
<table>
<thead>
<tr>
<th>Construction Year</th>
<th>Actual</th>
<th>Meijer Retail Expansion</th>
<th>New Retail</th>
<th>Meijer Outlot</th>
<th>Multi-Family Housing</th>
<th>Annual Total</th>
<th>Construction Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 2015</td>
<td></td>
<td>5,000,000</td>
<td></td>
<td></td>
<td></td>
<td>5,000,000</td>
<td>2015 1</td>
</tr>
<tr>
<td>2 2016</td>
<td></td>
<td>3,000,000</td>
<td>1,000,000</td>
<td></td>
<td></td>
<td>4,400,000</td>
<td>2016 2</td>
</tr>
<tr>
<td>3 2017</td>
<td></td>
<td>10,000,000</td>
<td></td>
<td></td>
<td></td>
<td>10,000,000</td>
<td>2017 3</td>
</tr>
<tr>
<td>4 2018</td>
<td></td>
<td></td>
<td>800,000</td>
<td>4,000,000</td>
<td></td>
<td>4,800,000</td>
<td>2018 4</td>
</tr>
<tr>
<td>5 2019</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2019 5</td>
</tr>
<tr>
<td>6 2020</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2020 6</td>
</tr>
<tr>
<td>7 2021</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2021 7</td>
</tr>
<tr>
<td>8 2022</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2022 8</td>
</tr>
<tr>
<td>9 2023</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2023 9</td>
</tr>
<tr>
<td>10 2024</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2024 10</td>
</tr>
<tr>
<td>11 2025</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2025 11</td>
</tr>
<tr>
<td>12 2026</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2026 12</td>
</tr>
<tr>
<td>13 2027</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2027 13</td>
</tr>
<tr>
<td>14 2028</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2028 14</td>
</tr>
<tr>
<td>15 2029</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2029 15</td>
</tr>
<tr>
<td>16 2030</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2030 16</td>
</tr>
<tr>
<td>17 2031</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2031 17</td>
</tr>
<tr>
<td>18 2032</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2032 18</td>
</tr>
<tr>
<td>19 2033</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2033 19</td>
</tr>
<tr>
<td>20 2034</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>2034 20</td>
</tr>
<tr>
<td>Totals</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>0</td>
<td>18,000,000</td>
</tr>
</tbody>
</table>

Notes: Development Assumptions Provided by City Staff

Version 1
Increment Revenue Projections

**City of Greenfield, Wisconsin**

**Tax Increment District # 4 (Meijer Store - 60th & Layton Project)**

**Tax Increment Projection Worksheet**

<table>
<thead>
<tr>
<th>Construction Year</th>
<th>Value Added</th>
<th>Valuation Year</th>
<th>Inflation Increment</th>
<th>Total Revenue</th>
<th>Tax Rate</th>
<th>Tax Increment NPV</th>
<th>Taxable NPV Calculation</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2015</td>
<td>5,000,000</td>
<td>0</td>
<td>5,000,000</td>
<td>2017</td>
<td>$26.72</td>
<td>133,619</td>
</tr>
<tr>
<td>2</td>
<td>2016</td>
<td>4,400,000</td>
<td>0</td>
<td>9,400,000</td>
<td>2018</td>
<td>$26.59</td>
<td>249,947</td>
</tr>
<tr>
<td>3</td>
<td>2017</td>
<td>10,000,000</td>
<td>0</td>
<td>19,400,000</td>
<td>2019</td>
<td>$26.46</td>
<td>513,269</td>
</tr>
<tr>
<td>4</td>
<td>2018</td>
<td>4,800,000</td>
<td>0</td>
<td>24,200,000</td>
<td>2020</td>
<td>$26.32</td>
<td>825,368</td>
</tr>
<tr>
<td>5</td>
<td>2019</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2021</td>
<td>$26.19</td>
<td>1,300,530</td>
</tr>
<tr>
<td>6</td>
<td>2020</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2022</td>
<td>$26.06</td>
<td>2,427,318</td>
</tr>
<tr>
<td>7</td>
<td>2021</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2023</td>
<td>$25.93</td>
<td>2,920,570</td>
</tr>
<tr>
<td>8</td>
<td>2022</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2024</td>
<td>$25.80</td>
<td>3,394,759</td>
</tr>
<tr>
<td>9</td>
<td>2023</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2025</td>
<td>$25.67</td>
<td>3,850,621</td>
</tr>
<tr>
<td>10</td>
<td>2024</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2026</td>
<td>$25.54</td>
<td>4,288,866</td>
</tr>
<tr>
<td>11</td>
<td>2025</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2027</td>
<td>$25.42</td>
<td>4,710,174</td>
</tr>
<tr>
<td>12</td>
<td>2026</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2028</td>
<td>$25.29</td>
<td>5,115,199</td>
</tr>
<tr>
<td>13</td>
<td>2027</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2029</td>
<td>$25.16</td>
<td>5,504,571</td>
</tr>
<tr>
<td>14</td>
<td>2028</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2030</td>
<td>$25.04</td>
<td>5,878,895</td>
</tr>
<tr>
<td>15</td>
<td>2029</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2031</td>
<td>$24.91</td>
<td>6,238,752</td>
</tr>
<tr>
<td>16</td>
<td>2030</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2032</td>
<td>$24.79</td>
<td>6,584,702</td>
</tr>
<tr>
<td>17</td>
<td>2031</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2033</td>
<td>$24.66</td>
<td>6,917,282</td>
</tr>
<tr>
<td>18</td>
<td>2032</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2034</td>
<td>$24.54</td>
<td>7,237,008</td>
</tr>
<tr>
<td>19</td>
<td>2033</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2035</td>
<td>$24.42</td>
<td>7,544,378</td>
</tr>
<tr>
<td>20</td>
<td>2034</td>
<td>0</td>
<td>0</td>
<td>24,200,000</td>
<td>2036</td>
<td>$24.30</td>
<td>7,839,869</td>
</tr>
</tbody>
</table>

**Totals**

| 24,200,000 | 0 | Future Value of Increment | 11,304,329 |

**Notes:**

- Actual results will vary depending on development, inflation of overall tax rates.
- NPV calculations represent estimated amount of funds that could be borrowed (including project cost, capitalized interest and issuance costs).
# Cash Flow

## Projected TID Closure

### City of Greenfield, Wisconsin

**Tax Increment District # 4** (Meijer Store - 60th & Layton Project)

### Cash Flow Projection

<table>
<thead>
<tr>
<th>Year</th>
<th>Interest Rate</th>
<th>Bond Proceeds</th>
<th>Principal</th>
<th>Capital Expenditures</th>
<th>Issue Proceeds</th>
<th>Annual Outlay</th>
<th>Total Expenditure</th>
<th>Estimated Cash Flow</th>
<th>Projected Cash Flow</th>
<th>Bond Proceeds</th>
<th>Capital Expenditures</th>
<th>Issue Proceeds</th>
<th>Outstanding</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015</td>
<td>0.25%</td>
<td>4,500,000</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td>105,925</td>
<td>4,380,925</td>
<td>119,075</td>
<td>4,500,000</td>
<td>4,500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2015</td>
</tr>
<tr>
<td>2016</td>
<td>0.60%</td>
<td>4,500,000</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td>252,556</td>
<td>4,380,925</td>
<td>124,569</td>
<td>4,500,000</td>
<td>4,500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2015</td>
</tr>
<tr>
<td>2017</td>
<td>0.85%</td>
<td>4,500,000</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td>2,550</td>
<td>4,380,925</td>
<td>124,569</td>
<td>4,500,000</td>
<td>4,500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2015</td>
</tr>
<tr>
<td>2018</td>
<td>122,044</td>
<td>4,500,000</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td>(2,288)</td>
<td>4,380,925</td>
<td>(121,363)</td>
<td>4,500,000</td>
<td>4,500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2015</td>
</tr>
<tr>
<td>2019</td>
<td>122,044</td>
<td>4,500,000</td>
<td>4,275,000</td>
<td>4,275,000</td>
<td>(2,288)</td>
<td>4,380,925</td>
<td>(121,363)</td>
<td>4,500,000</td>
<td>4,500,000</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>2015</td>
</tr>
</tbody>
</table>

### Notes:
- Interest rate estimate on Bonds Greenfield Sale plus 25
SECTION 11: 
Annexed Property

There are no lands proposed for inclusion within the District that were annexed by the City on or after January 1, 2004.

SECTION 12: 
Estimate of Property to be Devoted to Retail Business

Pursuant to Wisconsin Statutes Sections 66.1105(5)(b) and 66.1105(6)(am)1, the City estimates that at least 50% or more of the territory within the District will be devoted to retail business at the end of the District’s maximum expenditure period.

SECTION 13: 
Proposed Zoning Ordinance Changes

The City does not anticipate that the District will require any changes in zoning ordinances.

SECTION 14: 
Proposed Changes in Master Plan, Map, Building Codes and City of Greenfield Ordinances

It is expected that this Plan will be complementary to the City's Master Plan. There are no proposed changes to the Master Plan, map, building codes or other City ordinances for the implementation of this Plan.
SECTION 15: Relocation

It is not anticipated there will be a need to relocate persons or businesses in conjunction with this Plan. In the event relocation or the acquisition of property by eminent domain becomes necessary at some time during the implementation period, the City will follow applicable Wisconsin Statutes Section chapter 32.

SECTION 16: Orderly Development and/or Redevelopment of the City of Greenfield

The District contributes to the orderly development and/or redevelopment of the City by providing the opportunity for continued growth in tax base, job opportunities and general economic activity.

SECTION 17: List of Estimated Non-Project Costs

Non-Project costs are public works projects that only partly benefit the District or are not eligible to be paid with tax increments, or costs not eligible to be paid with TIF funds.

Examples would include:
A public improvement made within the District that also benefits property outside the District. That portion of the total project costs allocable to properties outside of the District would be a non-project cost.

A public improvement made outside the District that only partially benefits property within the District. That portion of the total project costs allocable to properties outside of the District would be a non-project cost.

Projects undertaken within the District as part of the implementation of this Project Plan, the costs of which are paid fully or in part by impact fees, grants, special assessments, or revenues other than tax increments.

The City does not expect to incur any non-project costs in the implementation of this Project Plan.
SECTION 18:
Opinion of Attorney for the City of Greenfield Advising
Whether the Plan is Complete and Complies with
Wisconsin Statutes 66.1105

August 12, 2015

Mayor Michael J. Neitzke
City of Greenfield
7325 W. Forest Home Avenue
Greenfield, WI 53220

RE: City of Greenfield, Wisconsin Tax Incremental District No. 4

Dear Mayor Neitzke:

As City Attorney for the City of Greenfield, I have reviewed the Project Plan and, in my
opinion, have determined that it is complete and complies with Wisconsin Statutes
Section 66.1105(4)(f).

Sincerely,

[Signature]

Attorney Roger C. Pyzyk
City of Greenfield
## Exhibit A:
**Calculation of the Share of Projected Tax Increments Estimated to be Paid by the Owners of Property in the Overlying Taxing Jurisdictions**

### Estimated portion of taxes that owners of taxable property in each taxing jurisdiction overlaying district would pay by jurisdiction.

<table>
<thead>
<tr>
<th>Statement of Taxes Data Year:</th>
<th>2014</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>County</td>
<td>14,024,639</td>
<td>20.58%</td>
</tr>
<tr>
<td>Special District</td>
<td>4,715,421</td>
<td>6.92%</td>
</tr>
<tr>
<td>Municipality</td>
<td>23,099,130</td>
<td>33.90%</td>
</tr>
<tr>
<td>Greenfield School District</td>
<td>22,810,898</td>
<td>33.47%</td>
</tr>
<tr>
<td>West Allis School District</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Whitnall School District</td>
<td>0</td>
<td>0.00%</td>
</tr>
<tr>
<td>Technical College</td>
<td>3,493,090</td>
<td>5.13%</td>
</tr>
<tr>
<td>Total</td>
<td>68,143,178</td>
<td>100.00%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Revenue Year</th>
<th>County</th>
<th>Special District</th>
<th>Municipality</th>
<th>Greenfield School District</th>
<th>Technical College</th>
<th>Total</th>
<th>Revenue Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>27,500</td>
<td>9,246</td>
<td>45,294</td>
<td>44,729</td>
<td>6,849</td>
<td>133,619</td>
<td>2017</td>
</tr>
<tr>
<td>2018</td>
<td>51,442</td>
<td>17,296</td>
<td>84,727</td>
<td>83,670</td>
<td>12,813</td>
<td>249,947</td>
<td>2018</td>
</tr>
<tr>
<td>2019</td>
<td>105,637</td>
<td>35,518</td>
<td>173,988</td>
<td>171,817</td>
<td>26,311</td>
<td>513,269</td>
<td>2019</td>
</tr>
<tr>
<td>2020</td>
<td>131,115</td>
<td>44,084</td>
<td>215,951</td>
<td>213,256</td>
<td>32,656</td>
<td>637,062</td>
<td>2020</td>
</tr>
<tr>
<td>2021</td>
<td>130,459</td>
<td>43,863</td>
<td>214,871</td>
<td>212,190</td>
<td>32,493</td>
<td>633,877</td>
<td>2021</td>
</tr>
<tr>
<td>2022</td>
<td>129,807</td>
<td>43,644</td>
<td>213,797</td>
<td>211,129</td>
<td>32,331</td>
<td>630,707</td>
<td>2022</td>
</tr>
<tr>
<td>2023</td>
<td>129,158</td>
<td>43,426</td>
<td>212,728</td>
<td>210,073</td>
<td>32,169</td>
<td>627,554</td>
<td>2023</td>
</tr>
<tr>
<td>2024</td>
<td>128,512</td>
<td>43,209</td>
<td>211,664</td>
<td>209,023</td>
<td>32,008</td>
<td>624,416</td>
<td>2024</td>
</tr>
<tr>
<td>2025</td>
<td>127,869</td>
<td>42,993</td>
<td>210,606</td>
<td>207,978</td>
<td>31,848</td>
<td>621,294</td>
<td>2025</td>
</tr>
<tr>
<td>2026</td>
<td>127,230</td>
<td>42,778</td>
<td>209,553</td>
<td>206,938</td>
<td>31,689</td>
<td>618,187</td>
<td>2026</td>
</tr>
<tr>
<td>2027</td>
<td>126,594</td>
<td>42,564</td>
<td>208,505</td>
<td>205,903</td>
<td>31,530</td>
<td>615,097</td>
<td>2027</td>
</tr>
<tr>
<td>2028</td>
<td>125,961</td>
<td>42,351</td>
<td>207,462</td>
<td>204,874</td>
<td>31,373</td>
<td>612,021</td>
<td>2028</td>
</tr>
<tr>
<td>2029</td>
<td>125,331</td>
<td>42,139</td>
<td>206,425</td>
<td>203,849</td>
<td>31,216</td>
<td>608,961</td>
<td>2029</td>
</tr>
<tr>
<td>2030</td>
<td>124,704</td>
<td>41,929</td>
<td>205,393</td>
<td>202,830</td>
<td>31,060</td>
<td>605,916</td>
<td>2030</td>
</tr>
<tr>
<td>2031</td>
<td>124,081</td>
<td>41,719</td>
<td>204,366</td>
<td>201,816</td>
<td>30,905</td>
<td>602,887</td>
<td>2031</td>
</tr>
<tr>
<td>2032</td>
<td>123,460</td>
<td>41,510</td>
<td>203,344</td>
<td>200,807</td>
<td>30,750</td>
<td>599,872</td>
<td>2032</td>
</tr>
<tr>
<td>2033</td>
<td>122,843</td>
<td>41,303</td>
<td>202,328</td>
<td>199,803</td>
<td>30,596</td>
<td>596,873</td>
<td>2033</td>
</tr>
<tr>
<td>2034</td>
<td>122,229</td>
<td>41,096</td>
<td>201,316</td>
<td>198,804</td>
<td>30,443</td>
<td>593,888</td>
<td>2034</td>
</tr>
<tr>
<td>2035</td>
<td>121,618</td>
<td>40,891</td>
<td>200,309</td>
<td>197,810</td>
<td>30,291</td>
<td>590,919</td>
<td>2035</td>
</tr>
<tr>
<td>2036</td>
<td>121,010</td>
<td>40,686</td>
<td>199,308</td>
<td>196,821</td>
<td>30,140</td>
<td>587,964</td>
<td>2036</td>
</tr>
</tbody>
</table>

### Notes:
The projection shown above is provided to meet the requirements of Wisconsin Statute 66.1105(4)(i)4.